



## ENERGY MANAGEMENT

### EXPERIENCE

Farmers National Company Energy is the nation's premier energy management firm. We take pride in our team of experts including landmen, attorneys, certified public accountants and other oil & gas professionals that possess industry experience and knowledge you can trust. Whether you need the guidance of a Certified Trust & Financial Advisor mitigating your firm's asset management and audit risk, require back-office assistance in processing and distribution of revenue and data, or simply need someone you can trust with day-to-day ownership & title issues, lease & surface negotiations, and mineral valuations & sales, we have you covered. FNC Energy oversees more than 220,000 mineral, royalty, overriding royalty, and working interest assets across 40 states, giving us unmatched knowledge and skill in all active basins across the nation. In addition, FNC Energy has expertise in all facets of property management associated with energy production including oilfield surface negotiations, renewable projects and carbon storage. Our services are tailored to client needs and assets with a focus on convenience, revenue enhancement, risk mitigation, connecting our clients to the energy industry and equipping them to service their clients while building their business.

## COMPREHENSIVE & TAILORED SOLUTIONS

### RISK MITIGATION

- Gift pre-acceptance review and recommendation
- Regulatory compliance monitoring
- IRS guideline verifications
- Due diligence, ownership research and title curative
- Trust distribution, Estate settlement assistance and transfer of title
- Risk analysis and evaluation of non-op working interest liabilities/economics

### REVENUE ENHANCEMENT

- Research and recover suspended/escheated funds
- Active review of unleased energy assets and potential for development
- Division order and title analysis
- Dormant mineral law review and filings
- Consultations

### IN DEPTH ACCOUNTING

- Automated revenue processing and comprehensive accounting
- Ad Valorem tax services and annual tax reporting
- Customized, detailed monthly reporting
- Trust system interface capabilities
- Depletion calculations
- Client Portal access

### LEASING

- Committed leasing management team
- Unprecedented access and knowledge
- FNC monitors production, lease obligations and industry trends
- Proactive and fiduciary-minded approach to negotiations
- Enhancement of value and terms by bundling client acreage

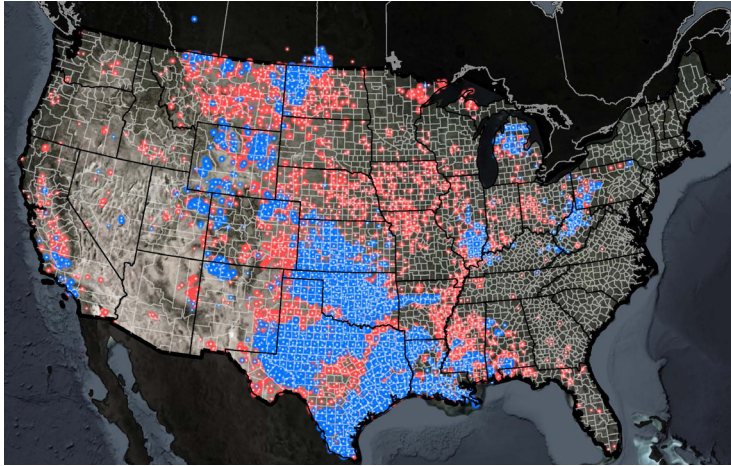
# OUR SERVICES

## SALES & VALUATIONS

- Devoted divestiture and valuations group
- Oil, gas and mineral brokerage services
- Preparation of sales packages and marketing campaign
- Nationwide network of vetted buyers
- Experience valuating a wide range of assets
- Negotiation of sale terms and closing logistics

## GIS MAPPING & DASHBOARD TECHNOLOGY

- The latest technology focused on mapping client energy assets
- Industry activity overlays
- Customizable for client needs with ability to generate tailor-made maps, reports and graphs



## RENEWABLE ENERGY: SOLAR, WIND, BATTERY STORAGE & GEOTHERMAL

- Certified Renewable Energy Landmen
- Evaluation of acreage's current use versus transformed use
- Proactive marketing of acreage with reputable developers for renewable energy expansion
- Experience negotiating commercial leases and management throughout project life cycle

## OILFIELD SURFACE MANAGEMENT

- Dedicated team of surface landmen in Midland, TX; serving all states
- Negotiation of surface use and rights-of-way (pipelines, roads, wells pads, etc.)
- Water rights, including sourcing, transportation and disposal
- Well site inspections



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